

Jost Group signs a supply agreement for 500 IVECO Stralis NP trucks, targeting 35% conversion of its fleet to LNG by 2020

One of Europe's largest transport and logistics companies places major deal for IVECO's natural gas-powered heavy trucks – confirming its confidence in Liquefied Natural Gas (LNG) to replace diesel

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IVECO has secured the largest deal for Stralis NP vehicles to-date, with 500 new trucks set to enter operation with the pan-European transport and logistics specialist, Jost Group. Designed to be the most sustainable long-distance heavy truck ever manufactured, the new deliveries will run on LNG – widely regarded as the only currently available mass market alternative to diesel.

The 500 Stralis NP trucks powered by LNG will offer an excellent power-to-weight ratio, power density and quietness of operation. The first 150 vehicles will enter operation during 2018, with the full fleet to be in service by 2020.

They will replace 4 to 5 years old diesel-powered vehicles in the Belgian firm's fleet of 1,400 trucks and 3,000 trailers, which has grown steadily following a series of acquisitions. The company already operates 132 Stralis vehicles, including two running on compressed natural gas (CNG).

Commenting on the agreement, **Roland Jost, Owner of Jost Group**, says: *"This marks a key turning point for our business as we begin a strategic move away from our dependence on diesel and towards green logistics, as requested by our customers, which are demanding a more sustainable transport. Our excellent experience operating Stralis Euro 5 EEV diesel vehicles has seen us establish a solid relationship with IVECO, supported by a very strong service network across Belgium.*

"This played a key role in our decision to take the next step on the path to sustainability, choosing the IVECO Stralis NP as the best solution. We're proud to be amongst the early adopters of this new technology: our goal for the next three years is to have 35% of our fleet running on LNG. Our Group is also supporting this with an investment in our own LNG refueling infrastructure, with plans to open up to three filling stations within our major operating centres in Belgium."

Pierre Lahutte, IVECO Brand President, explains: *"Gas offers the widest range of opportunities to replace diesel in the commercial vehicle market – it's no longer a fuel of tomorrow, it's a fuel of today. This has been firmly demonstrated with one of Europe's biggest fleets selecting the Stralis NP, running on LNG, to lead their fleet replacement programme. Jost Group has clear sustainability goals, and recognises the*

benefits that our advanced experience in natural power vehicles can bring to its operation. We are extremely pleased to be growing our share of their fleet, and introducing the Stralis NP and LNG into their operations.”

Demand for LNG is growing rapidly across Europe, with the German Ministry of Transport and Digital Infrastructure (BMVI) having identified LNG as the best solution for long-distance road transport in the short term and for the next 10 to 15 years. When running on fossil derived natural gas, the Stralis NP's CO₂ emissions are up to 10% lower than its diesel equivalent, depending on mission and gas composition – rising to up to 95% lower with the use of biomethane. With IVECO's natural gas technology, the level of particulates are negligible and the NOx 50% lower compared to diesel over long haul missions. It is also much quieter, reducing engine noise levels by around 50% – aiding deliveries in urban areas.

IVECO was the first manufacturer in the world of commercial transport to recognise, in 1991, the potential of natural gas – foresight that saw the company develop a full range of natural gas-powered trucks, vans and buses. Today, more than 22,000 IVECO gas-powered vehicles have been sold.

Jost Group is a family business employing more than 2,800 members of staff, with offices spanning 10 countries in Europe and North Africa. It offers full, partial and bulk loads, including dry freight and temperature controlled cargos, plus the movement of containers, dangerous goods and waste.

Jost Group is also the international key-partner in inter-modality, in air & sea freight and warehouse logistics, with its 300.000m² of interconnected warehouses.

For further information about Jost Group: www.jostgroup.com

IVECO

IVECO is a brand of CNH Industrial N.V., a World leader in Capital Goods listed on the New York Stock Exchange (NYSE: CNHI) and on the Mercato Telematico Azionario of the Borsa Italiana (MI: CNHI). IVECO designs, manufactures and markets a wide range of light, medium and heavy commercial vehicles, off-road trucks, and vehicles for applications such as off-road missions.

The brand's wide range of products include the Daily, a vehicle that covers the 3 – 7.2 ton vehicle weight segment, the Eurocargo from 6 – 19 tons, the Trakker (dedicated to off-road missions) and the Stralis, both over 16 tons. In addition, the IVECO Astra brand builds off-road trucks, rigid and articulated dumpers as well as special vehicles.

IVECO employs close to 21,000 individuals globally. It manages production sites in 7 countries throughout Europe, Asia, Africa, Oceania and Latin America where it produces vehicles featuring the latest advanced technologies. 4,200 sales and service outlets in over 160 countries guarantee technical support wherever an IVECO vehicle is at work.

For further information about IVECO: www.iveco.com

For further information about CNH Industrial: www.cnhindustrial.com

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